

# Practice Sales Intelligence

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Practice One

Practice Two

Practice Three

Services



Location  
Bedfordshire

Services

Practice Three

Practice Two

Practice One

## Bedfordshire Practice



### Specifics

Operating for

**Over 20 Years**

Established  
Family orientated  
Shop window frontage  
Free car parking outside



Space  
Currently  
**4 surgeries**

Possible space  
for expansion



Price achieved

**£1.7 million**

Marketed for £1,624,329  
Achieved above asking price

**Sale completed  
in just over  
6 months**

**4.7%**  
Increase



Orthodontic treatments

**£1.41 million**

Derived from Orthodontic NHS  
and Private Orthodontic treatments



**Fully  
computerised**



**Freehold**



Reason for sale  
**Retirement**



Orthodontics  
**£800,000**  
Mixed NHS + Private



**Fully  
orthodontic**

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Services



Location  
Berkshire

Services

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## Berkshire Practice



### Specifics

Operating for

Over **38 Years**

Established  
Central town location



### Space

Currently

**6 surgeries**

Possible space  
for expansion



Fully  
computerised



Freehold



Plans to reduce  
ownership  
responsibilities



Mixed  
NHS + Private



State-of-the-art  
equipment



Price achieved

**£4 million**

Marketed for £3,900,000  
Achieved above asking price

**£100K**

Increase



Orthodontic treatments

**£1.86 million**

Derived from an NHS contract in  
excess of £170,000 with a healthy  
UDA rate plus private fee-paying  
patients and a personally  
developed capitation scheme

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Location  
Worcestershire

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## Worcestershire Practices



### Specifics

Operating across

**2 locations**

Dual site opportunity

Fantastic reputation

Work exceptionally well with domiciliary care

Vast potential to further offer both private and specialist treatments



### Space

Currently

**4 surgeries**

Possible space for expansion at one location



Fully  
computerised



Freehold



Plans to reduce  
ownership  
responsibilities



Mixed  
NHS + Private



Combined price achieved

**£2.55 million**

Site 1 - marketed for £1,800,000 and achieved above asking price

Site 2 - marketed for £700,000

**Sale completed within 8 months**

**2%**  
Increase



Site 1  
**£1.22 million**

Derived from an NHS contract in excess of £900,000 with a healthy UDA rate plus an NHS Domiciliary contract in excess of £180,000

Site 2  
**£785K**

Derived from an NHS contract in excess of £700,000 and private fee per item treatments

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# Why us? and how can we help?



Sold 1200+ practices

£875 million of practice sales

Largest buyer reach as we are part of the Henry Schein network

Evidence based valuations with over 200+ years collective experience

500+ valuations peer reviewed by panel of experts

Over 4,900 buyers in our database

Commercial property review – Reports tailored to your practice size and location

Voted the most ethical company for the 12th year running

Specialist CQC team

